FOURTH MAN ROASTERS

White-Label Partner Agreement & Payout Form

For organization partners selling coffee under their own brand.

PREVIEW COPY. NOT FOR SIGNING. Please do not fill this in or email it back. Your Fourth Man rep sends the signing copy.

PARTNER INFORMATION

ORGANIZATION (LEGAL NAME)

BRAND / STOREFRONT NAME

PRIMARY CONTACT NAME

OWNER REP (FOURTH MAN)

EMAIL

PHONE

MAILING ADDRESS (FOR TAX DOCUMENTS)

THE ARRANGEMENT

Fourth Man Roasters sources, roasts, fulfills, and ships coffee sold under your brand, and handles payment processing and customer support. Your sales run through the shared Fourth Man store using partner-tagged links, so nothing needs to be built or hosted on your side.

Pricing and Revenue Share

The Partner may establish their retail price for their coffee at any amount at or above the minimum retail price of $25.00 per pound.

The Partner shall retain 100% of all revenue generated above the base price of $17.00 per pound. For example, if the coffee is sold for $25.00 per one pound, the Partner will retain $8.00 per pound. If the coffee is sold for $30.00 per one pound, the Partner will retain $13.00 per pound.

Partner earnings will be distributed on a regular weekly payment schedule and accompanied by a weekly sales report detailing applicable sales and amounts earned during the reporting period.

Each Partner brand will be assigned one designated owner representative, as identified above, who will serve as the primary point of contact for the partnership.

PAYOUT PREFERENCE

Choose check or ACH direct deposit. Bank details are collected through a secure link after you sign, never by email.

TAX FORM (REQUIRED)

Organization payouts are reported on IRS Form 1099. Before your first payout, you send a completed W-9 through the same secure link.

This is a simple, good-faith partnership. Either party may end it at any time with 30 days notice. Terms, the base price, and rates may be updated with notice. By signing, both parties agree to the arrangement and payout terms above.

Ready to start? Send a partner request at fourthmanroasters.com/partners.